

## **Thomas H. Brymer II**

Retail and Office Feasibility \* Retail Development, Leasing and Sales \* Investment Sales

Thomas H. Brymer II has been involved in numerous commercial real estate projects since 1971 starting in construction while in college and as a licensed real estate broker in the State of Florida since 1982. He has been an independent contractor with a number of firms from a boutique firm in Miami, The Clark-Biondi Company, an Office Network affiliate to Grubb & Ellis, a national commercial real estate organization. Before starting his own company in 1999 he worked with a consulting group who represented Citicorp, Carnival Cruise Lines, The Miami Herald, and several other corporations with their retail and office projects as well as their property acquisition and disposition requirements. In the last decade he focused on retail feasibility, development and sales representing a number of developers with project feasibility and investment property sales.

He presently works and resides in the Republic of Panama where he was born in 1954. His new venture is an advisory firm focused on travel and real estate, the PANAMA ADVISORY INTERNATIONAL GROUP

### **The Clark – Biondi Company / Grubb & Ellis**

From 1979 to 1991 Mr. Brymer was an independent contractor with the Clark-Biondi Company which was later sold to Grubb & Ellis, one of the largest commercial brokerage companies in the United States. While he worked there, he formed a professional association and was licensed as a real estate broker in the State of Florida in 1982. He represented Esso-InterAmerica, Bell South and a number of other major corporate users of retail and office facilities with their corporate property acquisitions and dispositions.

### **Maurice Gelina and Associates**

In 1991 Mr. Brymer joined an old friend from his first years at Clark-Biondi. He and Maurice Gelina worked on numerous corporate client accounts including Citicorp and Carnival Cruise Lines, involving their corporate headquarter relocations, consolidations and in the case of Citibank, their South Florida denovo retail bank branch expansion from 1992 to 1996 putting them on the map in South Florida in some of the most exclusive locations and market areas. Mr. Brymer structured numerous facility transactions where the client realized tremendous cost savings and increased sales.

### **Thomas H. Brymer II, P.A.**

From 1999 Mr. Brymer set out on his own and focused his energy and time working for former clients, many of whom he had represented in business for two decades. He became involved in healthcare related projects, retail and office feasibility and development. He handled numerous project sales representing corporations like Heron International, Healthcare Property Investors and Camden Property Trust. Recently he focused on net leased retail property investment sales until his departure for Panama. He still maintains an active brokerage license in the State of Florida.

**PARTIAL LIST OF CLIENT REPRESENTATION**

CITIBANK FSB

BELLSOUTH (BSM & BAPCO)

CITICORP NORTH AMERICA

ESSO INTER-AMERICA

HERON INTERNATIONAL

CARNIVAL CRUISE LINE

AMERA CORPORATION

ECHION USA

BERKOWITZ DEVELOPMENT

COURTELIS COMPANIES

GROUPE PACIFIC

HEALTH CARE PROPERTY INVESTORS

CAMDEN LIVING

AMERCIAS CAPITAL PARTNERS

## PANAMA ADVISORY INTERNATIONAL GROUP

- We are a commercial advisor to select clients requiring real estate services including acquisition and disposition, real estate and business development.
- We provide a host of services including seeking out investment opportunities related to real estate, developing commercial and residential projects and the marketing and sales of various types of real estate property.
- We are involved in the Panama real estate market and offer services following multiple disciplines including strategic analysis and planning, development, marketing, sales and contract negotiation.
- We have the experience and knowledge in complex planning and organizational development necessary to provide strategic partnerships with a network of professional planners, developers, sales and marketing experts.
- We assist our clients by assessing market potential and timing, and forecasting market direction. We help identify viable applications for various types of real estate product and services, assess competitors and develop winning strategies. We direct or support negotiations and when local collaboration is appropriate, we assist clients in the development of joint ventures.
- Opportunity identification and success in local representation is the heart of our business.
- Our Group puts clients in the right place, with the right people, at the right time.

### PERSONAL

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Thomas H. Brymer II

Born in 1954 at Ft. Clayton in Panama and raised in an international community in Seoul, Korea he moved to the United States to complete college. Graduating from the University of Florida with a Business Degree, he began his career in commercial real estate in 1979 and he has held an active Brokers license in the State of Florida since 1982 when he formed his Florida Corporation.

Now after many years and travels around the world, he has returned to the country of his birth where he is a citizen. He resides in Boquete in a small community called Valle Escondido with his wife Susie and son Adrian. Having specialized in marketing, negotiating and closing hundreds of millions of dollars in commercial real estate transactions, he has embarked on a new career path in the country of his birth. He is actively seeking out investment opportunities of merit for clients who also understand that while Panama has changed considerably over the last 10 years, it is still in its infancy as a global center for business, a tourist destination and a place of residence for the huge baby boomer population that Panama has yet to really tap.